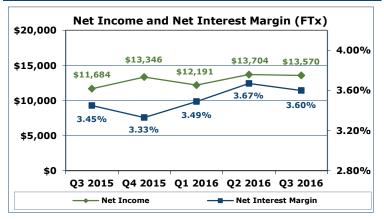
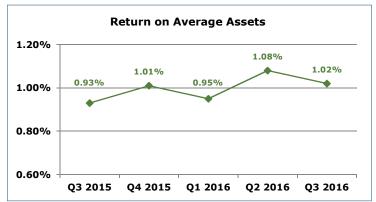
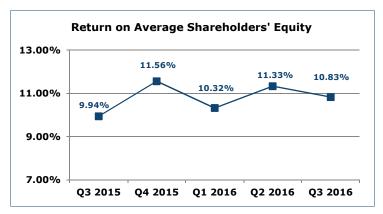
W.T.B. Financial Corporation

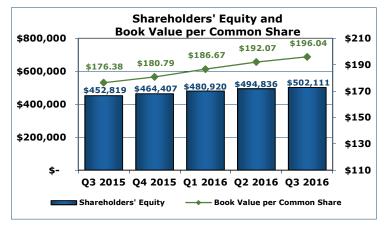
Company Profile 3rd Quarter 2016

(Unaudited) (\$'s in thousands, except per share data)









Financial Highlights

- Net Income decreased by \$134 thousand to \$13.6 million when compared to the prior quarter
- Shareholders' Equity increased \$7.3 million
- Return on Assets was 1.02% for the quarter compared to 1.08% for the previous quarter
- Return on Equity was 10.83% for the quarter compared to 11.33% for the previous quarter
- Loans increased \$51.2 million, or 5.6% annualized, to \$3.7 billion
- Deposits increased \$148.9 million, or 13.3% annualized, to \$4.6 billion
- Allowance for loan losses remained strong at 2.31% of loans and 562% of noncurrent loans
- Noncurrent loans and other real estate decreased \$569 thousand to \$16.6 million, or 0.31% of total assets



About W.T.B. Financial Corporation

Since 1902, Washington Trust Bank (W.T.B. Financial Corporation's primary subsidiary) has helped individuals, families and businesses reach their financial goals by being the best at understanding and meeting their needs through exceptional customer service.

We are small enough to know and care about our customers, yet large enough to offer a full complement of products and services to satisfy all banking needs.

W.T.B. Financial Corporation

6/30/2016

9/30/2015

(Unaudited) (\$'s in thousands, except per share data) At or for the Quarters Ended

Income Statements

Noncurrent loans + ORE

Allowance for loan losses

GAAP equity to total assets

GAAP equity

Tier 1 Capital

Common equity to total assets

Allowance for loan losses to total loans

9/30/2016

Income Statements						
Net interest revenue	\$	46,302	\$	44,892	\$	41,551
Provision for loan losses		750		500		1,000
Net interest revenue after						
provision for loan losses		45,552		44,392		40,551
Noninterest revenue		12,712		11,721		11,798
Noninterest expense		37,408		35,055		34,400
Income before income taxes		20,856		21,058		17,949
Income taxes		7,286		7,354		6,265
Net income		13,570		13,704		11,684
Preferred stock dividends		-		-		43
Net income available to						
common shareholders	\$	13,570	\$	13,704	\$	11,641
Condensed Balance Sheet	S					
ASSETS						
Cash and interest-bearing deposits	\$	386,979	\$	176,793	\$	444,623
Securities	·	1,195,090	·	1,239,877		990,747
Loans net of allowance for loan losses		3,652,246		3,602,023		3,479,205
Other assets		138,761		153,651		154,708
Total assets	\$	5,373,076	\$	5,172,344	\$	5,069,283
				-77		-,,
LIABILITIES						
Deposits	\$	4,640,169	\$	4,491,233	\$	4,280,436
Borrowings		194,523		150,979		292,261
Other liabilities		36,273		35,296		43,767
Total liabilities		4,870,965		4,677,508		4,616,464
SHAREHOLDERS' EQUITY						
Total shareholders' equity		502,111		494,836		452,819
Total liabilities and		302,111		13 1,030		132,013
shareholders' equity	\$	5,373,076	\$	5,172,344	\$	5,069,283
Performance Metrics						
PER COMMON SHARE						
Net income available to common						
shareholders (basic)	\$	5.34	\$	5.37	\$	4.58
Net income available to common						
shareholders (diluted)		5.29		5.32		4.53
Common cash dividends		0.75		0.75		0.68
Common shareholders' equity		196.04		192.07		176.38
PERFORMANCE RATIOS						
Return on average assets		1.02%		1.08%		0.93%
Return on average shareholders' equity		10.83%		11.33%		9.94%
Margin on average earning assets		3.60%		3.67%		3.45%
Efficiency ratio		63.0%		61.5%		64.19
ASSET QUALITY AND CAPITAL						
Name and Lance to ODE	_	16 560	_	17 120	_	22.012

16,569

86,403

2.31%

9.34%

9.34%

502,111

522,109

\$

17,138

85,378

2.32%

9.57%

9.57%

494,836

513,117

22,012

84,760

2.38%

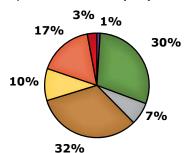
8.93%

8.93%

452,819

477,975

Total Loan Portfolio \$3.74 Billion at 9/30/2016



■Held for Sale - 1%

■Commercial & Industrial - 30%

■ Agricultural - 7%

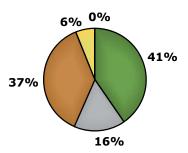
■Commercial RE - 32%

□Construction & Development - 10%

■Residential RE - 17%

■Consumer - 3%

Total Deposit Portfolio \$4.64 Billion at 9/30/2016



■Noninterest-Bearing Demand - 41%

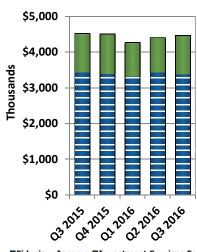
■Interest-Bearing Demand -16%

■Savings - 37%

□Time Deposits - 6%

■Brokered Time Deposits - 0%

Wealth Management & Advisory Services



☐Fiduciary Income ☐Investment Services Fees