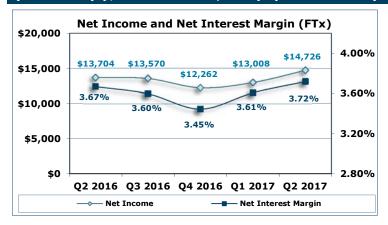
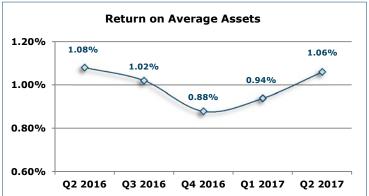
W.T.B. Financial Corporation

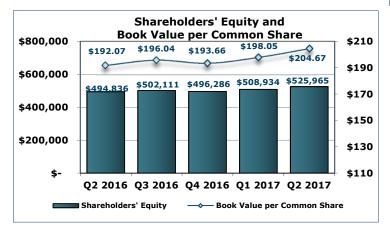
Company Profile 2nd Quarter 2017

(Unaudited) (\$'s in thousands, except per share data)









Financial Highlights

- Net Income increased by \$1.7 million to \$14.7 million compared to the prior quarter
- Shareholders' Equity increased \$17.0 million mostly due to earnings in excess of dividends paid
- Return on Assets was 1.06% for the quarter compared to 0.94% for the previous quarter
- Return on Equity was 11.35% for the quarter compared to 10.45% for the previous quarter
- Loans increased \$195.5 million, or 20.8% annualized, to \$4.0 billion
- Deposits increased \$40.5 million, or 3.4% annualized, to \$4.9 billion
- Allowance for loan losses remained strong at
- 2.22% of loans and 796% of noncurrent loans
- Noncurrent loans and other real estate decreased \$1.9 million to \$11.4 million, or 0.20% of total assets



About W.T.B. Financial Corporation

Since 1902, Washington Trust Bank (W.T.B. Financial Corporation's primary subsidiary) has helped individuals, families and businesses reach their financial goals by being the best at understanding and meeting their needs through exceptional customer service.

We are small enough to know and care about our customers, yet large enough to offer a full complement of products and services to satisfy all banking needs.

W.T.B. Financial Corporation

(Unaudited) (\$'s in thousands, except per share data)
At or for the Quarters Ended

	•						
	6/30/2017		3/31/2017		6/3	30/2016	
Income Statements							
Net interest revenue	\$	50,270	\$	48,512	\$	44,892	
Provision for loan losses		-		400		500	
Net interest revenue after							
provision for loan losses		50,270		48,112		44,392	
Noninterest revenue		11,551		11,418		11,721	
Noninterest expense		39,123		39,906		35,055	
Income before income taxes		22,698		19,624		21,058	
Income taxes		7,972		6,616		7,354	
Net income	\$	14,726	\$	13,008	\$	13,704	

Condensed Balance Sheet	ts				
ASSETS					
Cash and interest-bearing deposits	\$	235,104	\$ 373,226	\$	176,793
Securities		1,383,167	1,401,520		1,239,877
Loans net of allowance for loan losses		3,872,586	3,677,504		3,602,023
Other assets		150,408	149,363		153,651
Total assets	\$	5,641,265	\$ 5,601,613	\$	5,172,344
		·	 ·	·	

\$ 4,860,761	\$	4,820,251	\$	4,491,233	
219,197		232,787		150,979	
35,342		39,641		35,296	
5,115,300		5,092,679		4,677,508	
\$	219,197 35,342	219,197 35,342	219,197 232,787 35,342 39,641	219,197 232,787 35,342 39,641	219,197 232,787 150,979 35,342 39,641 35,296

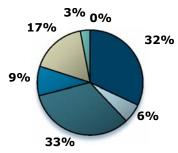
SHAREHOLDERS' EQUITY Total shareholders' equity 525,965 508,934 494,836 Total liabilities and

rotal shareholders equity	 323,903	300,334	434,630
Total liabilities and			
shareholders' equity	\$ 5,641,265	\$ 5,601,613	\$ 5,172,344

Performance Metrics			
PER COMMON SHARE			
Earnings (basic)	\$ 5.78	\$ 5.12	\$ 5.37
Earnings (diluted)	5.77	5.10	5.32
Common cash dividends	0.84	0.84	0.75
Common shareholders' equity	204.67	198.05	192.07
PERFORMANCE RATIOS			
Return on average assets	1.06%	0.94%	1.08%
Return on average shareholders' equity	11.35%	10.45%	11.33%
Margin on average earning assets	3.72%	3.61%	3.67%
Noninterest revenue to average assets	0.83%	0.83%	0.93%
Noninterest expense to average assets	2.81%	2.89%	2.77%
Efficiency ratio	63.0%	66.2%	61.5%

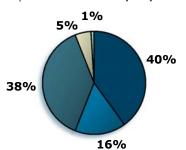
Noninterest expense to average assets	2.81%	2.89%	2.//%
Efficiency ratio	63.0%	66.2%	61.5%
Cash dividends to net income	14.5%	16.4%	14.0%
ASSET QUALITY AND CAPITAL			
Noncurrent loans + ORE	\$ 11,394	\$ 13,248	\$ 17,138
Allowance for loan losses	87,981	87,552	85,378
Allowance for loan losses to total loans	2.22%	2.33%	2.32%
Total equity to total assets	9.32%	9.09%	9.57%
Total equity	\$ 525,965	\$ 508,934	\$ 494,836
Tier 1 Capital	557,214	544,283	513,117

Total Loan Portfolio \$3.96 Billion at 6/30/2017



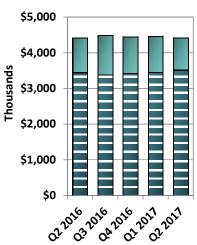
- Held for Sale 0%
- Commercial & Industrial 32%
- Agricultural 6%
- Commercial RE 33%
- Construction & Development 9%
- Residential RE 17%
- □ Consumer 3%

Total Deposit Portfolio \$4.86 Billion at 6/30/2017



- Noninterest-Bearing Demand 40%
- ■Interest-Bearing Demand 16%
- ■Savings 38%
- ☐Time Deposits 5%
- ■Brokered Time Deposits 1%

Wealth Management & Advisory Services



■Fiduciary Income ■Investment Services Fees